



Government Procurement Conference
VIRTUAL INDUSTRY DAY

Thursday, June 24, 2021



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8:45 – 9:00	SBA WELCOME and OPENING REMARKS <i>Dr. Donna Peebles, Associate Administrator, Office of Business Development, SBA</i> <i>Ms. Bibi Hidalgo, Associate Administrator, SBA Office of Government Contracting and Business Development (GCBD)</i>
9:05 – 10:30	SBA GOVERNMENT CONTRACTING & BUSINESS DEVELOPMENT UPDATES <i>Dr. Donna Peebles, Associate Administrator, Office of Business Development, SBA</i> <i>Tanika Pierce, Procurement Counselor, Area Director Ohio PTAC, SBA Office of Government Contracting</i> <i>Thomas McGrath, Deputy Director, SBA Program and Resource Management, Office</i> <i>Bruce Purdy, Deputy Director, HUBZone, SBA</i> <i>Stanley Jones, Dir-OMTA, SBA</i>
10:30 – 11:05	NITAAC GWAC: Small Business Overview <i>Erin Flynn Pacifico, Contracting Officer, NITAAC</i>
10:35 – 11:30	TIPS ON APPLYING TO SBA SMALL BUSINESS PROGRAMS <i>Robert Willis, Business Opportunity Specialist, SBA 8(a) Office of Certification & Eligibility</i> <i>Garrison Anderson, Outreach and Communications Lead, SBA Women-Owned Small Business Federal Contract</i> <i>Bruce Purdy, Deputy Director, HUBZone, SBA</i>
11:00 – 11:30	Virtual Management: 5 Key Areas A Government Contractor Should Consider in a Post-Pandemic Work Environment - presented by Vital Business Solutions <i>Hennrietta Smith, CEO/President, Vital Business Solutions, Inc.</i>
11:30 – 12:30	GSA Integrated Award Environment (IAE) SAM.gov <i>Salomeh Ghorbani, Lead Program Manager, GSA IAE Stakeholder Engagement and Outreach Director</i>
12:30 – 1:00	HOW TO FIND GOVERNMENT CONTRACTING OPPORTUNITIES <i>Tanika Pierce, Procurement Counselor, Area Director Ohio PTAC, SBA Office of Government Contracting</i> <i>Bill Grill, Procurement Counselor Ohio PTAC, SBA Office of Government Contracting</i>
1:00 – 1:30	How ICF is Building the Nation's Cyber Workforce and Protecting our Future <i>Mr. Ed Trumbull, Vice President - Workforce Innovation, ICF</i> <i>Dr. Brian Cronin, Vice President, Human Capital, ICF Human Capital</i> <i>Jonathan Sholti, Senior Vice President, Cybersecurity Services & Solutions, ICF</i>
1:05 – 1:50	OVERVIEW OF NEW AND PENDING LEGISLATION AND REGULATIONS AFFECTING THE SMALL BUSINESS COMMUNITY <i>John Klein, Associate General Counsel for Procurement Law, SBA Office of General Counsel</i>
1:55 – 2:50	STRATEGIC PARTNERSHIP (TEAMING, JOINT VENTURES AND MENTOR PROTÉGÉ) <i>Kanika Perkins, Deputy Director, Office of All Small Mentor Protege Program, SBA</i> <i>Kiya Perrin, Business Management Specialist, SBA Office of Management and Technical Assistant</i>



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Thursday, June 24, 2021 continued

2:30 – 3:00	Partnering with IBM - Hear from IBM Federal Account Leaders <i>Mary Mahoney Hellem, Small Business Liaison Officer, IBM</i> <i>Sharolyn Hyson, Account Leader HHS, IBM</i> <i>Karen Hendrix, Account Lead Department of Education, IBM</i> <i>Donald Fenhagen, Lead Client Partner, DHS & Justice, IBM</i> <i>Serge Shahabian, GWAC Center Leader, IBM</i>
3:00 – 4:00	SBA LIVE Q&A <i>Tanika Pierce, Procurement Counselor, Area Director Ohio PTAC, SBA Office of Government Contracting</i> <i>Thomas McGrath, Deputy Director, SBA Program and Resource Management, Office</i> <i>Robert Willis, Business Opportunity Specialist, SBA 8(a) Office of Certification & Eligibility</i> <i>Bill Grill, Procurement Counselor Ohio PTAC, SBA Office of Government Contracting</i> <i>John Klein, Associate General Counsel for Procurement Law, SBA Office of General Counsel</i> <i>Kanika Perkins, Deputy Director, Office of All Small Mentor Protege Program, SBA</i> <i>Kiya Perrin, Business Management Specialist, SBA Office of Management and Technical Assistance</i> <i>Alisa Sheard, Supervisory Business Opportunity Specialist, SBA Women-Owned Small Business Federal Con</i> <i>Garrison Anderson, Outreach and Communications Lead, SBA Women-Owned Small Business Federal Cont</i> <i>Ms. Bibi Hidalgo, Associate Administrator, SBA Office of Government Contracting and Business</i> <i>Bruce Purdy, Deputy Director, HUBZone, SBA</i> <i>Stanley Jones, Dir-OMTA, SBA</i>
3:05 – 3:35	Who is NASA SEWP? <i>Ken Brown, Industry Relations Manager, NASA SEWP</i>

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IBM

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IBM's Website

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Cybersecurity Youth Apprenticeship Initiative (CYAI)

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CYAI's Website

Cybersecurity Youth Apprenticeship Initiative (CYAI) is funded by the U.S. Department of Labor's (DOL) Employment and Training Administration (ETA) Office of Apprenticeship (OA). CYAI promotes sustainable development of cybersecurity apprenticeship programs for youth aged 16-21 and is administered by ICF. The goal of the initiative is to create at least 900 new cybersecurity apprenticeships for youth by 2024.

Event Supporter



NASA SEWP

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NASA SEWP's Website

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Vital Business Solutions, Inc.'s Website

Vital Business Solutions (VBS-HR) is a woman and minority-owned virtual business focused on providing exceptional human resource (HR) services to the public, private and nonprofit sectors. Established in Washington DC in 2000, our team of HR experts employ best practices across the varied sizes and complexities of our client companies.

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