

32<sup>nd</sup> Annual

# GPC

## *Government Procurement Conference*

---

April 19, 2023 | Walter E. Washington Convention Center

**A national conference fostering business partnerships between the Federal Government, its Prime Contractors, and small, minority, service-disabled veteran-owned, veteran-owned, HUBZone, and women-owned businesses.**

*Brought to you by*



**CONFERENCE PROGRAM**



Wednesday, April 19, 2023	
9:00 AM – 4:00 PM	Procurement Exhibit Hall and Matchmaking in Hall C
9:00 AM – 9:15 AM	Welcome and Opening Remarks
9:00 AM – 9:50 AM	<b>VA: Market Research</b> <i>Anna Urman, Director, Strategic Outreach and Communications, VA OSDDBU</i> <i>Wendy Bray, Strategic Outreach and Communications, VA OSDDBU</i>
9:15 AM – 9:30 AM	<b>SBA: 3 Rs of Government Contracts</b> <i>Lloyd Calderon, Senior Business Opportunity Specialist, SBA</i>
9:15 AM – 9:45 AM	<b>DHS Small Business Innovation Research Program (SBIR)</b> <i>Dusty Lang, Program Director, DHS SBIR</i>
9:30 AM – 10:30 AM	<b>SBA: WOSB Certification</b> <i>Alisa Sheard, Business Opportunity Specialist, SBA</i>
9:50 AM – 10:50 AM	<b>Let's Talk Small Business with OSDDBU Leaders</b> <b>Moderator:</b> <i>Kimberly Ball, USAID</i> <b>Panelists:</b> <i>Dwight Demeal, Defense Logistics Agency</i> <i>LaJuene Desmukes, Department of Commerce</i> <i>Calvin Mitchell, Department of Education</i> <i>George Price, State Department</i> <i>Sharon Ridley, Veterans Administration</i> <i>Denise Benjamin Sirmons, Environmental Protection Agency</i>
10:00 AM – 10:50 AM	<b>Doing Business with VA</b> <i>Robert Overbey, Small Business Specialist, Office of Procurement Acquisition and Logistics (OPAL)</i>
10:30 AM – 11:30 AM	<b>SBA: HUBZone Certification</b> <i>Laura Maas, Deputy Director, Office of the HUBZone Program, SBA</i>
11:00 AM – 12:00 PM	<b>Understanding VA Acquisition and How to Make Your Firm Visible</b> <b>Panelists:</b> <i>John Fedkenheuer, OSDDBU Acquisition Support Team (AST)</i> <i>Don Carter, Office of Information Technology (OIT)</i> <i>Robert Overbey, Office of Acquisition Operations (OAO)</i> <i>Phyllis Jackson, Construction &amp; Facilities Management (CFM)</i> <i>Ken Dougherty, Veterans Health Administration (VHA) NCO 5</i>
11:00 AM – 12:15 PM	<b>Prime Contractor Panel</b> <b>Moderator:</b> <i>Diane Dempsey, Intelligence &amp; Security Director, Small Business Programs, BAE Systems</i> <b>Panelists:</b> <i>Gwen Johnson, Director, Small Business Programs, Parsons</i> <i>Carla Undurraga, Sector Manager, Global Supplier Diversity Program, Northrop Grumman Systems Corporation</i> <i>Wayne Pizer, Executive Director of Small Business, CACI</i> <i>Shawn Ralston, Small Business Program Manager, AECOM</i> <i>Bob Salehi, Senior Strategic Sourcing Manager, Raytheon</i>
11:30 AM – 12:00 PM	<b>SBA: Office of Government Contracting &amp; Business Development (GC &amp; BD) Resources</b> <i>Sandra Barrett, Program Director, SBA</i>

32<sup>nd</sup> Annual

# GPC

Government Procurement Conference

April 19, 2023 | Walter E. Washington Convention Center

## Wednesday, April 19, 2023, Continued

12:30 PM – 1:30 PM	<b>NSA Cybersecurity Collaboration Center's DIB Cybersecurity Services</b> <i>Bailey Bickley, NSA Cybersecurity Collaboration Center</i> <i>Richard Clay, NSA Cybersecurity Collaboration Center</i> <i>Skylar Ohl, NSA Cybersecurity Collaboration Center</i>	<b>VA: Contact to Contract</b> <i>Michelle Gardner-Ince, Director, Women Veteran-Owned Small Business Initiative</i>
1:00 PM – 2:00 PM	<b>SBA: Subcontracting</b> <i>Rahel Molaligne, Commercial Market Representative, SBA</i>	
1:30 PM – 2:00 PM	<b>A Strategic Approach to Doing Business with the Government</b> <i>Dannie James, JE Group LLC</i>	
1:45 PM – 2:45 PM	<b>How VA OSDDBU Protects Small Business Concerns</b> <i>Jules Tchoujan, Senior Director, AST</i>	
2:00 PM – 3:00 PM	<b>SBA: 8(a) Business Development Program</b> <i>Van Tran, Deputy Associate Administrator, Office of Business Development</i>	
2:15 PM – 2:45 PM	<b>Crafting a GSA Contract (or Modifying One) for Success</b> <i>Cristi Suhadolnik, Vice President, Capitol 50 Consultants Inc</i>	
3:00 PM – 4:00 PM	<b>SBA: One-on-One Consultations</b>	<b>Top Gun Contracting: How to Be a Hero to Federal Buyers</b> <i>Dave Lowe, CEO, SAMradar.com</i>

Room 144 ABC

Room 150 A

Room 151 AB

GET THE **GPC** MOBILE APP

## Why You NEED the App

- Due to the size of this event, the app will be the only source for communicating important updates throughout the event day.
- Quick access to the agenda with session abstracts
- Link to the floor plan
- Vendor listing
- Make a personalized schedule by favoriting sessions







# THE GRASS IS GREENER WITH WAEPA

**Current & Former Feds** – your years of government service qualify you for WAEPA's exclusive membership. Apply for up to \$1.5 million in Group Term Life Insurance.

WAEPA's coverage is fully portable, yours to keep no matter where new opportunities may take you.

**\*LEARN MORE:**

**[waepa.org](http://waepa.org)**

Underwritten by New York Life Insurance Company

\*Including features, costs, eligibility, renewability, limitations, and exclusions  
WP-GPC-P1-0323



**ABBTECH Professional Resources, Inc**

Threase Baker

(703) 450-5252

threase.baker@abbtech.com

ABBTECH's Website

*ABBTECH Professional Resources, Inc. (ABBTECH) is one of the most successful Woman-Owned businesses providing staffing services nationwide. In addition to traditional staffing and consulting services, we specialize in supplying Business Process Outsourcing, Information Technology Outsourcing, and Applications Services throughout the United States and U.S. territories.*

**Booth: 516 | Prime Contractor****Absolute Solutions and Associates, LLC**

Jamie Evans

(202) 630-9469

marketing@absolute-saa.com

Absolute Solutions and Associates' Website

*Absolute Solutions and Associates is the collaborative effort of numerous industry subject-matter experts with over 30 years of experience in competitive offerings and customer service. We're a dynamic team dedicated to introducing our clients to cost-effective solutions. We're a certified, small, minority, and woman-owned company that has been providing facility equipment and services since 2010.*

**Booth: 311 | Small Business Exhibitor****Abt Associates Inc.**

Brianna Hill

(301) 347-5692

Brianna\_Hill@abtassoc.com

Abt Associates' Website

*Abt is a global consulting and research firm that combines data and bold thinking to improve the quality of people's lives. We partner with clients and communities to advance equity and innovation-from creating scalable digital solutions and combatting infectious disease, to mitigating climate change and evaluating programs for measurable impact.*

**Booth: 626 | Prime Contractor****ACSI**

Valeria A. Espinoza

(202) 599-8456

vespinoza@acsitranslations.com

ACSI's Website

*ACSI specializes in Language Access solutions and focuses on providing comprehensive, fast, and effective services in translation, interpretation, sign language, transcription, and consulting on Language Access scalability. We also conduct in-language market feasibility studies and language proficiency testing.*

**Booth: 440 | Small Business Exhibitor****Action Capital Corporation**

Rhett Bentley

(404) 524-3181

Rhett@actioncapital.com

Action Capital's Website

*Action Capital provides working capital financing lines of credit. Since 1959, Action Capital has supported government contractors and small businesses with more aggressive lending than traditional financing sources. We provide the financing you need to grow thanks to our long history, specialty niche focus on government contractors and financial strength.*

**Booth: 619 | Small Business Exhibitor****ActOne Government Solutions, Inc.**

Margaret Mott

(310) 750-3549

margaretm@ain1.com

ActOne Government Solutions' Website

*ActOne Government Solutions, Inc. is committed to supporting your vision and mission, while simultaneously protecting your investment. Our proven track record of serving clients worldwide has allowed us insight into trending challenges where we apply concise practices and thought leadership. This next-practice approach allows us to engage foundational methodologies and contemporary solutions that allows us to exceed your expectations and goals. Amongst our biggest customers are those we have served for many years. This speaks to our client focus aligned with our core values. Creating value is the sole focus and commitment of ActOne Government Solutions, Inc. Remaining agile, ready to serve, and ensuring that commitment is our promise to you.*

**Booth: 325 | Prime Contractor****All Native Group**

Gwen Lacy

(571) 289-3883

GLacy@AllNativeGroup.com

All Native Group's Website

*All Native Group offers support for the critical missions of the DOS, DOD, DHS, NASA, and a wide range of U.S. Government customers. We offer core capabilities in technology, cybersecurity, modernization, and infrastructure support; telecommunications; facilities and logistics; diplomatic security and cyber training; and other services.*

**Booth: 543 | Small Business Exhibitor**



32<sup>nd</sup> Annual

# GPC

Government Procurement Conference

April 19, 2023 | Walter E. Washington Convention Center

## Alliance Group

Lesia Adeboye'

(404) 939-1324

[lesia@allianceatl.com](mailto:lesia@allianceatl.com)

### Alliance Group's Website

*Alliance Group is a U.S Small Business Administration (SBA) certified 8(a) firm and woman-owned small business (WOSB). Alliance Group, headquartered in Atlanta, GA, provides management consulting, professional services, and visual communications services to government, for-profit, and non-profit clients.*

**Booth: 307 | Small Business Exhibitor**

## Alvarez LLC

Josh Gauldfeldt

(703) 483-0555

[JGauldfeldt@AlvarezIT.com](mailto:JGauldfeldt@AlvarezIT.com)

### Alvarez LLC's Website

*Alvarez LLC is a SDVOSB delivering technology solutions to our Federal Government clients through our NASA SEWP V, NITAAC CIO CS, GSA MAS and DHS FSII Contracts. Alvarez's relationships with industry leading manufacturers, distributors, and VARs allow us to offer our customers a broad selection of technology solutions and purchasing options.*

**Booth: 329 | Small Business Exhibitor**

## Appddiction Studio

Kathy Coats

(210) 859-4060

[kcoats@appddictionstudio.com](mailto:kcoats@appddictionstudio.com)

### Appddiction Studio's Website

*Appddiction Studio is dedicated to providing top notch software development, Agile training, and healthcare staffing services. As a strong 8(a) and SDVOSB, we pride ourselves on being a trusted partner to the government. Our DevSecOps, SecDevOps, Lean, Agile, Scrum and Kanban SMEs will bring your program to the next level.*

**Booth: 434 | Small Business Exhibitor**

## Arena Americas

Alix Pena

(407) 297-1165

[apena@arenaamericas.com](mailto:apena@arenaamericas.com)

### Arena Americas' Website

*Arena Americas maintains the largest clearspan inventory in North America, with locations nationwide to support rapid deployment needs. Providing temporary and semi-permanent structures for disaster relief response, military support, and commercial use for over 35 years.*

**Booth: 410 | Prime Contractor**

Performance where it counts.

## Driven to deliver advanced technologies

At BAE Systems, we challenge the limits of possibility every day to create and deliver innovative air, land, sea, space, and cyber products and solutions. Knowing that our work keeps warfighters ahead of ever-evolving threats drives us to push ourselves, and the technologies we create, to new levels.

[baesystems.com/supplierdiversity](https://baesystems.com/supplierdiversity)

**BAE SYSTEMS**



**Aya Healthcare - Government Services**

Tammy Hester

(202) 421-6875

[tammy.hester@ayahealthcare.com](mailto:tammy.hester@ayahealthcare.com)

[Aya Healthcare's Website](#)

*Aya Healthcare is a data-driven workforce solutions provider utilizing digital tactics to deliver every component of labor services for healthcare facilities. We work with federal, state and local government agencies in the mobilization and deployment of clinical and non-clinical resources.*

**Booth: 418 | Prime Contractor**

**BAE Systems**

Katelyn Russell

(240) 577-2882

[katelyn.russell@baesystems.com](mailto:katelyn.russell@baesystems.com)

[BAE Systems' Website](#)

*At BAE Systems, our dedication shows in everything we create and deliver, from advanced electronic systems to cyber operations and intelligence analysis, from combat vehicles to naval weapons, and from ship maintenance and modernization to vehicle upgrades and services. We deliver a critical advantage to our customers where it counts.*

**Booth: 302 | Gold Sponsor**

**BAE SYSTEMS****Bidspeed**

Mike Wray

(877) 663-9043

[mike.wray@fedbidspeed.com](mailto:mike.wray@fedbidspeed.com)

[Bidspeed's Website](#)

*The Bidspeed platform provides end-to-end "best practice" processes for Government pipeline and solicitation management. This includes opportunity identification, bid/no-bid decision making and prioritization, teaming requests, IDIQ / MATOC, post-award task-order management, opportunity sharing, customer and partner relationship management.*

**Booth: 340 | Small Business Exhibitor**

**Booz Allen Hamilton**

J. Alex Agyemang

(706) 691-9742

[Agyemang\\_Joseph@bah.com](mailto:Agyemang_Joseph@bah.com)

[Booz Allen Hamilton's Website](#)

*We are a global firm of approximately 29,200 diverse, passionate, and exceptional people driven to excel, do right, and realize positive change in everything we do. We bring bold thinking and a desire to be the best in our work in consulting, analytics, digital solutions, engineering, and cyber.*

**Booth: 424 | Prime Contractor**

**Capitol 50 Consultants Inc**

Cristi Suhadolnik

(234) 212-3400

[csuhadolnik@cap50.com](mailto:csuhadolnik@cap50.com)

[Capitol 50 Consultants' Website](#)

*Capitol 50 has supported organizations for over 30 years. We have developed customer-specific road maps for contracting success based on each client's goals. Let our team of contracting experts become your team of contracting experts, expanding your resources and knowledge base. Learn more, win more with Capitol 50 Consultants Inc.*

**Booth: 425 | Small Business Exhibitor**

**Central Portfolio Control, Inc**

William Joyner

(720) 550-9122

[williamjoyner@cpcrecovery.com](mailto:williamjoyner@cpcrecovery.com)

[Central Portfolio Control's Website](#)

*CPC is a nationally licensed collection agency and financial management firm providing nationwide debt recovery, BPO, Call Center and Medical Revenue Cycle Management services.*

**Booth: 520 | Small Business Exhibitor**

**Chenega MIOS SBU**

Nicole Cox

(703) 982-9940

[Nicole.Cox@chenega.com](mailto:Nicole.Cox@chenega.com)

[Chenega MIOS' Website](#)

*Chenega MIOS, a shared services division of Alaska Native Corporation, Chenega Corporation, provides innovative solutions for Federal, DOD, and commercial customers around the globe. Work with us to take advantage of our unique blend of individual expertise and collective power to help enable your mission.*

**Booth: 319 | Small Business Exhibitor**

**ClosedCaption Maker**

Walter Gallant

(717) 695-7981

[wgallant@CCmaker.com](mailto:wgallant@CCmaker.com)

[ClosedCaption Maker's Website](#)

*ClosedCaption Maker, veteran owned, adds captions to your videos to comply with SECTION 508. We add captions to streaming video (YouTube, Quicktime, mp4) and broadcast video (SD, HD). We have captioned videos for DHS in DC, GSA in Washington DC/PA, VA and DEA.*

**Booth: 240 | Small Business Exhibitor**



**Cloud7Works**

Madhu Vattipulusu

(515) 357-3906

mkv@cloud7works.com

Cloud7Works' Website

*Cloud7Works, is a 8(a), Women Owned Small Business Information Technology services firm, focused on providing Cloud Services, Enterprise Architecture, and Legacy Modernization, and IT Dev Services.*

**Booth: 407 | Small Business Exhibitor****Comprehensive Mobile Care**

Daniel Goldsmith

(888) 765-7475

dgoldsmith@compmobilecare.com

Comprehensive Mobile Care's Website

*Dental, Vision, Audiology, & Podiatry services for your Veterans within your Veterans Home Facility with compassion and dignity. We are the largest provider of these ON-SITE services in the country, family-owned, 25 years in healthcare services, and a 100% perfect legal & ethical record. 1 contract, 1 company, 1 contact to save time and money.*

**Booth: 226 | Small Business Exhibitor****Copper River**

Jaci Combs

(703) 234-9000

Jacqueline.Combs@CopperRiverSS.com

Copper River's Website

*The Copper River Family of Companies brings extensive experience supporting the diverse missions of our clients. From Cyber Security Solutions to IT Business Professional Services, and Construction Services to Marine Manufacturing, our vast past performance spans across multiple sectors to support a wide-range of requirements.*

**Booth: 408 | Small Business Exhibitor****CounterTrade Products, Inc.**

Angela Dumm

(303) 424-9710

adumm@countertrade.com

CounterTrade Products' Website

*CounterTrade Products, Inc. is a complete technology solutions company.*

**Booth: 220 | Small Business Exhibitor**

# On-Site Dental, Vision, Audiology, & Podiatry

**We are the largest provider  
for these on-site services  
across the country!**



Dan Goldsmith  
CEO/  
President

Lindsey Goldsmith-  
Weiss  
COO

John Barnes  
Marketing  
Director MMS



mobile medical support

- ➔ 25 years in business
- ➔ Family-owned
- ➔ 100% perfect ethical & legal record
- ➔ Providing services in 17 states & Washington D.C.
- ➔ 1 contract, 1 company, 1 contact who handles everything
- ➔ Save time & money on administration, transportation, & more
- ➔ Perfect services for Veteran's Homes (Facilities)

**www.CompMobileCare.com**

**Dan Goldsmith | CEO/President**

**DGoldsmith@CompMobileCare.com | 877.929.0030 Ext. 102**

In some states, Comprehensive Mobile Care's sister company Mobile Medical Support provides listed services.



32<sup>nd</sup> Annual

# GPC

Government Procurement Conference

April 19, 2023 | Walter E. Washington Convention Center

## Critical Path Solutions, Incorporated

Mark Dozier  
(301) 338-3317  
mdozier@consultcps.com

### Critical Path Solutions' Website

*Critical Path Solutions can ensure your agency is ready for the inevitable. We have the proven experience and past performance to allow your agency to withstand any crisis, be prepared to perform Mission Essential Functions and quickly return to normal operations.*

**Booth: 241 | Small Business Exhibitor**

## Crystal Eikcay Skin and Hair Care, LLC

Jacqueline Jones  
(313) 312-4428  
crystaleikcay@gmail.com

### Crystal Eikcay Skin and Hair Care, LLC's Website

*The owner of Crystal Eikcay Skin and Hair Care, LLC (Jacqueline Jones) was diagnosed in 1997 to the present with various health issues. After trying many over the counter products and prescribed treatments by many physicians, she decided to create natural organic products to help with her health issues, as well as, help others with similar problem.*

**Booth: 310 | Small Business Exhibitor**

## Quick Trac by Beryllium InfoSec

Derek White  
(612) 772-3121  
derek@berylliuminfosec.com

### Quick Trac's Website

*Quick Trac™, a solution by Beryllium InfoSec, is a privately hosted, managed, & secure CUI enclave for organizations who need to comply with NIST 800-171 & CMMC 2.0, Level 2.*

**Booth: 421 | Silver Sponsor**

## Delaney Advantage Technologies

Amhara Rein-Burrowes  
(877) 437-6972  
amhara.rein@delaneytech.com

### Delaney Tech's Website

*Delaney Tech provides experience-based solutions across Cybersecurity, Software Services, System & Network Engineering, and IT Operations & Maintenance. As a Salesforce and MuleSoft partner, we offer strategic clarity, a deep knowledge base, and industry best practices to help organizations in their efforts to achieve their business goals.*

**Booth: 523 | Small Business Exhibitor**

## Delaware Nation Industries

Christina Wright  
(405) 526-1030  
christina.wright@dnishines.com




### Delaware Nation Industries' Website

*DNI is a wholly-owned tribal organization located in Oklahoma. DNI offers a wide range of business growth strategies by combining our tribal advantages with our industry acumen. Whether you're a small or large business, we can help you reach success. Our trained and certified professionals are knowledgeable in many functional areas providing solutions for the U.S. Government and other agencies that exceed expectations and meet mission requirements.*

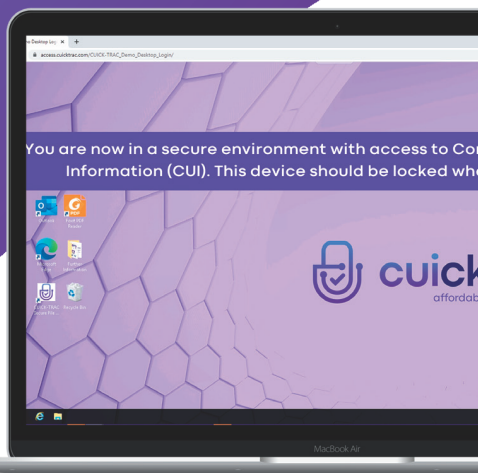
**Booth: 203 | Gold Sponsor**



## Secure CUI in 14 days

-  Encrypt email, file sharing & storage
-  Increase SPRS score
-  Win more contracts

Get **quick trac** - a pre-configured, privately hosted CUI enclave - and be confident in your NIST 800-171 compliance program.



**612-428-3008**  
**info@quicktrac.com**  
**www.quicktrac.com**

*quick trac is a trademark of Beryllium InfoSec.*



32<sup>nd</sup> Annual

# GPC

Government Procurement Conference

April 19, 2023 | Walter E. Washington Convention Center

**Dependable On-Site Scan & Shred Inc. dba  
Document Security Solutions**

Parish Morris

(678) 905-2010

Parish@documentsecuritysolutions.net

Document Security Solutions' Website

*Document Security Solutions is a service disabled veteran owned small business providing digitized scanning and shredding to assist consumers in becoming compliant with safety and security regulations.*

**Booth: 422 | Small Business Exhibitor**

**Design To Delivery Inc**

Molly Gimmel

(301) 657-4440

mgimmel@d2dinc.com

D2DInc's Website

*D2DInc provides acquisition and program management support services for federal agencies. We also operate the Small Business Superstore as an authorized reseller of business products.*

**Booth: 338 | Small Business Exhibitor**

**Didlake, Inc.**

Valerie Spencer

(703) 361-4195

info@didlake.org

Didlake's Website

*Didlake brings 30+ years of government contracting experience with a diverse workforce of over 1300 people with expertise in facilities support, logistics support, and administrative/IT support services.*

**Booth: 735 | Prime Contractor**

**DTS Consulting**

Katie Kernus

(703) 254-7863

katie.kernus@consultdts.com

DTS Consulting's Website

*DTS, an SDVOSB, helps clients respond to daunting challenges with meaningful change. Our management and information technology consultants provide tailored strategy, management, technology, cyber security, efficiency and learning solutions for government and commercial organizations.*

**Booth: 211 | Small Business Exhibitor**



## MISSION CRITICAL SUPPORT

DoD & Federal Agencies CONUS/OCONUS

100% TRIBALLY OWNED  
8(a) CERTIFIED

OVER 800+ IT PROFESSIONALS  
ON 50+ PRIME CONTRACTS



DNIGOV.COM



DNISHINES.COM



**Eastern Industries, Inc.**

David Wall

(850) 832-0293

dnwall@eipump.com

Eastern Industries' Website

*Eastern Industries is a water pump manufacturer located in Panama City, FL. We have been in business for over 60 years. Our products service the automotive, commercial truck, Ag, and Industrial markets.*

**Booth: 539 | Small Business Exhibitor****EMC2 Education Consult DBA Onyx Therapy**

Dr. LaNail Plummer

(202) 246-0925

dr.plummer@onyxtherapygroup.com

EMC2 Education Consult DBA Onyx Therapy's Website

*EMC2 Educational Consulting dba Onyx Therapy Group is a Black Woman, LGBTQ, Veteran owned Mental Health (MH) company that specializes in direct mental health services, educational consulting, HR advising, leadership consultation, staff professional development, & training rooted in the intersections of MH and work performance, healing, morale, retention, and transformation.*

**Booth: 308 | Small Business Exhibitor****EZGovOpps Market Intelligence**

James Bratten

(855) 394-6812 Ext. 801

jbratten@ezgovopps.com

EZGovOpps Market Intelligence's Website

*EZGovOpps Market Intelligence provides leverage with analytics/human intelligence and specialized intel for govt. contractors to not only identify, forecast and to track opptys in the Federal and SLED arena. Incumbent info/research is a necessity in the federal waters, having over 50 analysts on staff provides our clients the competitive advantage.*

**Booth: 405 | Small Business Exhibitor****FCE Benefits**

Josh Peterson

(650) 490-0920

josh@fcebenefit.com

FCE Benefits' Website

*FCE Benefits is a full-service TPA specializing in design, implementation and administration of health and welfare fringe benefit packages for government contractors subject to the Service Contract Act and Davis-Bacon Act. FCE designs hourly driven, compliant benefit programs. These programs are completely customizable and fit your budget.*

**Booth: 412 | Small Business Exhibitor****FedChoice Federal Credit Union**

Marcia Lynch

(301) 892-2515

mlynch@fedchoice.org

FedChoice Federal Credit Union's Website

*Providing financial products and services to all Government employees, contractors and their family. We also service non-Government employees. Stop by our booth #531, talk with us and receive a free gift.*

**Booth: 531 | Small Business Exhibitor****Federal Compass**

Paul Gentile

(703) 898-1702

paulgentile@federalcompass.com

Federal Compass' Website

*Federal Compass is a SaaS platform that meets the unique needs of today's federal contracting marketplace. With Federal Compass, you can better identify aligned opportunities, identify top buying agencies, drill down into agency spending, conduct competitive analysis, explore market expansion potential, and identify teaming partners. Everything is wrapped into one, user-friendly tool for your entire team. See how Federal Compass can help your team succeed better today.*

**Booth: 313 | Small Business Exhibitor**

# Dream Big!

From Right Now, to that "Once in a Lifetime," and Everything in Between, with personalized financial guidance from FedChoice, your dreams can become a reality.

## We Promise:

**we won't**  
ever sell you financial products you don't need, or chase you away for accounts that are "too small."

**we don't**  
have shareholders. Our board is elected and any profits go back to our members in the form of lower rates and higher dividends.

**we will**  
treat you like a person. Yes, a living breathing human being! You will never be just a number at FedChoice.



## Open Your Account Today!

When you open your account now, you can join at no cost and earn a \$25 cash bonus! Stop by **Booth # 531** for more details!

This credit union is federally insured by the National Credit Union Administration

\*Cash bonus only applicable to new FedChoice members who open an account through Jenny Creavalle, Business Development Specialist, jcreavalle@fedchoice.org, 301.965.2265.

**Federal Schedules, Inc. (FEDSched)**

Heather Rattmann

(703) 925-3385

hrattmann@fedsched.com

Federal Schedules' Website

*Federal Schedules, Inc. (FEDSched) is a government contract consultant that has been helping small businesses obtain and manage their GSA Multiple Award Schedule (MAS) Contracts since 1986. We provide full-service GSA MAS Contract support, so your team can focus on sales. Visit our booth for a complimentary consultation.*

**Booth: 504 | Small Business Exhibitor****Finch Manufacturing & Technology**

Samantha Zinnen

(570) 655-2277

szinnen@finch-technology.com

Finch Manufacturing & Technology's Website

*Finch Manufacturing & Technology, LLC (FMT) manufactures, repairs, and assembles large equipment, parts, and systems with expertise in rotary processing equipment. Our capabilities and project management skills enable FMT to design, engineer, & fabricate components for complex projects, ranging from fragmentation chambers to underwater assemblies.*

**Booth: 309 | Small Business Exhibitor****Findability Sciences**

Sagar Mahurkar

(978) 614-5943

msagar@findabilitysciences.com

Findability Sciences' Website

*Findability Sciences offers Enterprise Artificial Intelligence products, solutions, and services. They are developed on Data Analytics, Machine Learning, Natural Language Processing, and Computer Vision technologies.*

**Booth: 209 | Small Business Exhibitor****Floodproofing.com**

Robert Fisher

(609) 254-3761

rfisher@floodproofing.com

Floodproofing's Website

*Floodproofing.com is a manufacturer and global supplier of disaster mitigation products used in the design-build industry to minimize risk and meet FEMA compliance regulations. With more than 25 years of experience in at risk areas and our focus on innovation, our team can help identify the best options to mitigate damage and reduce risk.*

**Booth: 427 | Small Business Exhibitor****Futrend Technology, Inc**

Yvonne Zhou, President/CEO

(571) 243-8335

yzhou@futrend.com

FUTREND's Website

*Futrend Technology, Inc., (FUTREND), a Women-Owned Small Business is a system integrator and professional service provider that has been proudly serving the US Federal Government for over 20 years. We pride ourselves on hiring the right people who care about our customers and customers' customers.*

**Registration Sponsor****General Dynamics Information Technology**

Robyn Card

(571) 404-3094

smallbusiness@gdit.com

General Dynamics Information Technology's Website

*General Dynamics is a global aerospace and defense company that offers a broad portfolio of products and services in business aviation; ship construction and repair; land combat vehicles, weapons systems and munitions; and technology products and services. General Dynamics employs more than 100,000 people worldwide and generated \$39.4 billion in revenue in 2022. More information about General Dynamics Information Technology is available at [www.gdit.com](http://www.gdit.com). More information is available at [www.gd.com](http://www.gd.com).*

**Booth: 304 | Silver Sponsor**



**Global Services**

Courtney Fairchild  
(202) 234-8933

[cfairchild@globalservicesinc.com](mailto:cfairchild@globalservicesinc.com)

Global Services' Website

*Global Services helps achieve federal proposal success for government contractors. We have been operating for more than 25 years and we are proud to say that we have helped more than 3,000 businesses and government contractors earn more than \$25 billion in contracts. As a small business ourselves, we understand the unique challenges that small businesses face, so we aim to make the proposal process as efficient, transparent, and approachable as possible.*

**Booth: 402 | Conference Lanyard Sponsor**



**GLOBAL SERVICES**

25 Years of Federal Proposal Success

**Gordian**

Lisa Cooley  
(505) 239-3446  
[l.cooley@gordian.com](mailto:l.cooley@gordian.com)

Gordian's Website

*Gordian is the leading provider of facility and construction cost data, software and expertise for all phases of the building lifecycle. From planning to design, procurement, construction and operations, Gordian delivers groundbreaking solutions to facility and infrastructure owners and stakeholders.*

**Booth: 324 | Prime Contractor**

**Gray Matters Technology**

(301) 383-1376

Gray Matters Technology's Website

*Gray Matters Technology Services (GMTS), is a woman-owned, 8(a) certified IT firm. GMTS has a solid history of providing the Federal Government tailored solutions to complex business challenges such as modernization, data consolidation, and enterprise-level support services. The firm holds a CMMI-DEV ML 3 and is ISO 20000:2011 certified.*

**Small Business Exhibitor**

**Group O Inc.**

Debra Jefferson  
(202) 417-4166  
[debra.jefferson@groupo.com](mailto:debra.jefferson@groupo.com)

Group O's Website

*Group O is a 49 year old business process outsourcing company with corporate locations based in Illinois and Texas. We provide benefits and rebate distributions for Energy Rebate/ Disaster/ Refugee Program/ Social Security Insurance/ Social Security Disability payments, while providing exceptional Call Center Support and Program Management Services.*

**Booth: 511 | Small Business Exhibitor**

**Horizon global Partners**

Anne Terry  
(240) 380-7319  
[anne.terry@hgpus.com](mailto:anne.terry@hgpus.com)

Horizon global Partners' Website

*HgP is a Transformational Technology & Service Delivery firm founded in 2015 from the divestiture of L3Harris's (NSS) division. HgP is a reliable high performing Certified SBA 8(a) participant with proven past performances. Operations in 32 countries, we provide transformational data svcs, C4i, C51 and C6i as well as Eng, IT, Global Logistics.*

**Booth: 416 | Small Business Exhibitor**

**Houston MBDA Export Center**

Lisa Phillip  
[lisa@exportcentermbda.com](mailto:lisa@exportcentermbda.com)

Houston MBDA Export Center's Website

*The Houston MBDA Export Center provides technical assistance and business development to minorities that want to learn how to export or already export and want to expand their global presence in other countries.*

**Booth: 420 | Small Business Exhibitor**

**Humanscale**

Amy Jensema  
(202) 573-0710  
[ajensema@humanscale.com](mailto:ajensema@humanscale.com)

Humanscale's Website

*Humanscale is the leading designer and manufacturer of ergonomic products that improve the health and comfort of work life. Our award-winning office solutions, including self-adjusting seating, sit/stand desks, monitor arms and task lighting, inspire movement and support the user in every posture.*

**Booth: 406 | Small Business Exhibitor**

**IBM**

Mary Hellem  
Lisa King  
(703) 851-1992 | (301) 803-2083  
[mmhellem@us.ibm.com](mailto:mmhellem@us.ibm.com) | [lisa.king@ibm.com](mailto:lisa.king@ibm.com)

IBM's Website

*IBM is a global technology company offering hardware and software products as well as consulting, technology and business services in cloud computing, data analytics, artificial intelligence (AI), and research & development. We enable people, ideas and technologies to make the world work better through hybrid cloud and AI.*

**Booth: 322 | Prime Contractor**

**iHeartMedia**

Matt Anderson  
(434) 806-0622  
mattanderson2@iheartmedia.com

**iHeartMedia's Website**

*iHeartMedia Washington DC is home to 7 radio stations including BIG100, the flagship station of the Commanders Radio Network. We create custom marketing plans for broadcast, podcast and digital advertising to increase your brand awareness and fill recruitment pipelines.*

**Booth: 323 | Prime Contractor**

**iLynx Inc.**

Sharif Almamun  
(202) 802-7502  
sharif@ilynxinc.com

**iLynx Inc.'s Website**

*iLynx Inc. (www.ilynxinc.com), is an 8(a) and HUBZone certified IT consulting company that provides Enterprise IT Governance & PMO, Software Assessment, Selections & Acquisition, Cloud Assessment & Migration, and ERP/EPM (Financials, Supply Chain, HR, Grants & Budgeting Systems) modernization to government agencies.*

**Booth: 527 | Small Business Exhibitor**

**Immersive Concepts LLC.**

Philip Webb  
(703) 675-6288  
Pwebb@immersiveconcepts.com

**Immersive Concepts, LLC.'s Website**

*Immersive Concepts, LLC. is a minority-owned 8(a) and Small Business Strategic Consulting firm with an ACTIVE TOP SECRET Facility Clearance. For over eleven (11) years, Immersive has consistently provided high-quality Unified Communication's Business Solutions, System Integration, Construction, Facilities Management and other Services to over 38 Local, State, and Federal Government and Commercial Clientele.*

**Booth: 506 | Small Business Exhibitor**

**IMSM, Inc.**

David Werner  
(561) 400-9946  
davewerner@imsm.com

**IMSM's Website**

*IMSM provides fixed price, low risk, world class ISO consultancy services to clients worldwide. Since 1994, the company has worked with business in all industries achieve and maintain the International Standards (ISO). The company is a member of the American Society for Quality (ASQ) & the European Foundation for Quality Management (EFQM).*

**Booth: 430 | Small Business Exhibitor**

**IPAK INC.**

Morgan Primak  
(609) 969-0560  
msprimak@ipak.com

**IPAK's Website**

*IPAK is a certified HUBZone and WOSB that manufactures, warehouses, kits, and distributes strategic communication tools for clients in highly regulated industries. By going beyond the basics of regulatory compliance and meeting customer specifications at a competitive price, IPAK helps marketing, operations, and procurement teams achieve measurable business impacts, reduce risk and ensure quality. Services include:*

- *Printing and Mailing*
- *Document Scanning and Destruction*
- *Customized 3PL*
- *Kitting*
- *Structural Design/ Manufacturing*
- *Virtual Storefront Solutions*

**Booth: 426 | Small Business Exhibitor**

**Iuvo Systems**

Ed Muldrow  
(703) 636-1488  
info@iuvosystems.com

**Iuvo Systems' Website**

*Iuvo Systems is the premier GovCon accounting services firm that provides DCAA compliant outsourced bookkeeping, consulting, implementation and training to government contractors. We specialize in working with 8(a), SBA, HUBZone, Women, Minority and Veteran owned firms utilizing QuickBooks and Deltek Costpoint.*

**Booth: 510 | Small Business Exhibitor**

**JE Group LLC**

Dannie E. James Sr.  
(404) 557-0027  
info@jegroupllc.com

**JE Group LLC's Website**

*JE Group provide Professional Services, designed to support the needs of the government Acquisition and Procurement workforce. JE Group brings an organization, administrative, management service that specializes in government contracting services. We are equipped with the professional and management skills to provide services in the following areas, human resource/staff augmentation, program/project management, professional management training and administrative management services.*



**KBR**

Lee Wesner  
(713) 753-4369  
Lee.Wesner@us.kbr.com

KBR's Website

*KBR delivers science, technology and engineering solutions to governments and companies around the world. Driving toward digitalization, modernization, automation and energy efficiency.*

**Booth: 518 | Prime Contractor**

**KNZ Solutions, Inc.**

Courtney David  
(612) 454-5458 Ext. 129  
cdavid@knzsolutions.com

KNZ Solutions' Website

*KNZ Solutions is an established, 8(a) certified IT value-added reseller (VAR) and consulting firm, delivering innovative product solutions and expert professional services in IT Hardware and Software, Datacenter Architecture, Software Defined Networking (SD-WAN), Cybersecurity, and Cloud.*

**Booth: 409 | Small Business Exhibitor**

**Mabbett & Associates, Inc.**

Samantha Puleo  
(781) 275-6050  
puleo@mabbett.com

Mabbett & Associates, Inc.'s Website

*Mabbett & Associates, Inc. (Mabbett®), a US Small Business Administration (SBA) certified, and US Department of Veterans Affairs (VA) verified Service-Disabled Veteran-Owned Small Business (SDVOSB), has 43 years of corporate experience and 16 years of federal environmental, health and safety consulting and engineering services experience. Mabbett is headquartered in Stoneham, Massachusetts with regional offices in New York, Rhode Island, and Virginia. [www.mabbett.com](http://www.mabbett.com)*

**Booth: 429 | Small Business Exhibitor**

**Milburn Sales Co. Inc**

Ralph Cerullo  
(516) 265-5342  
rcerullo@rmny.com

Milburn Flooring's Website

*Milburn Flooring has been servicing satisfied customers for over 60 years becoming a leading provider of commercial flooring to facility managers/directors, general contractors and architects for the New York Metropolitan area. As a full-service flooring contractor we can assist you with everything you need for your flooring project.*

**Booth: 207 | Small Business Exhibitor**

**Miles & Stockbridge**

Jeremy Scholtes  
(301) 698-2318

jscholtes@milesstockbridge.com

Miles & Stockbridge's Website

*Miles & Stockbridge is a leading law firm with offices throughout the mid-Atlantic region, including Maryland, Virginia, and Washington, D.C. Our government contracts lawyers have decades of experience providing premier counseling, compliance, litigation, and white collar services to government contractors of all sizes, from startups to the world's largest corporations.*

**Booth: 205 | Conference Bag Sponsor**



**MILES &  
STOCKBRIDGE**

**Morgan & Morgan Whistleblower Attorneys**

Clark Bolton

(727) 771-5255

CBolton@forthepeople.com

Morgan & Morgan Whistleblower Attorneys'Website

*Morgan & Morgan's Qui Tam practice ranked among the top 10 firms filing Qui Tam cases from 2016-2020, according to Life360. Led by CFE Clark Bolton, our team works with former FBI agents, one of which supervised the Enron case, and leverages unrelenting resources.*

**Booth: 335 | Small Business Exhibitor**

**National Veteran Small Business Coalition**

Scott Jensen

(571) 346-7600

scott.jensen@nvsbc.org

National Veteran Small Business Coalition's Website

*NVSBBC is a nationally recognized non-profit organization that provides Training, Networking, and Advocacy for Veteran small business entrepreneurs in the federal market to ensure they are Procurement Ready and have enhanced access to opportunities to start, operate, sustain, and grow competitive and strong businesses serving Federal agencies and other government contractors.*

**Booth: 213 | Small Business Exhibitor**

**NEXGEN Asset Management**

Joseph Klegseth

(916) 779-7313

jklegseth@nexgenam.com

NEXGEN Asset Management's Website

*Meet the most technologically advanced enterprise asset management program on the market, NEXGEN's EAM software provides a diverse suite of features to intelligently manage your end-to-end asset inventory throughout their lifecycle. With NEXGEN, you're evolving from a legacy time-scheduled maintenance model to a proactive future-forward system.*

**Booth: 612 | Small Business Exhibitor**



**GROUP LLC**  
WHERE BUSINESS AND GOVERNMENT MEET

**“WHERE BUSINESS AND GOVERNMENT MEET”**

**James Executive Consultant Group, LLC.**  
(Service-Disabled Veteran Owned Small Business/8(a) SDB)

[www.jegroupllc.com](http://www.jegroupllc.com)

404-557-0027

3707 Main Street

Suite 96 College Park,

GA 30337

**UNIQUE Entity ID: YZENMLLNFSX1**  
**CAGE Code:3XSS0**



**Organization on Demand**  
**JE/OD STRATEGIC PARTNERSHIP ALLIANCE**

**“POWERED BY”**



**Strategic Minds for Government (SM4G)**

*Your Professional Resource for Government Contracting*



32<sup>nd</sup> Annual

# GPC

Government Procurement Conference

April 19, 2023 | Walter E. Washington Convention Center

## **NuvoLogic Consulting Inc.**

Judy Phruksaraj

(703) 966-6399

[judy.phruksaraj@nvlgc.com](mailto:judy.phruksaraj@nvlgc.com)

NuvoLogic Consulting's Website

*NuvoLogic Consulting is a woman-owned, 8(a) management consulting firm that provides comprehensive risk management, financial management, and IT solutions for public and private sector clients. We specialize in credit reform, credit analytics, model development and IV&V, governance, underwriting due diligence, internal controls, and SDLC support.*

**Booth: 411 | Small Business Exhibitor**

## **Orca Intelligence**

Titra Hamilton

(833) 921-ORCA x 2

[marketing@orcainelligence.com](mailto:marketing@orcainelligence.com)

Orca Intelligence's Website

*Our proprietary Artificial Intelligence tool, SwiftlyTM, auto-generates requirements in minutes. Using existing assets, Swiftly converts project information into product solution documentation, e.g., functional software requirements. Adaptable to projects of varying sizes, we enter vital words and phrases and let our system do the rest.*

**Booth: 536 | Small Business Exhibitor**

## **OST Global Solutions**

Bill Schalik

(301) 384-3350

[bschalik@ostglobalsolutions.com](mailto:bschalik@ostglobalsolutions.com)

OST Global Solutions' Website

*OST Global Solutions helps government contractors grow through business development, capture, and proposal consulting. Our Bid & Proposal Academy offers courses and certifications in all aspects of winning government contracts. OST's GovCon Incubator helps small businesses grow in the government market through training, mentoring, and networking.*

**Booth: 607 | Small Business Exhibitor**

## **Patterson Dental**

Chris Babett

(302) 563-5225

[Chris.babett@pattersondental.com](mailto:Chris.babett@pattersondental.com)

Patterson Dental's Website

*Patterson Dental is your one-stop-shop for all of your dental needs. Patterson Dental will help you optimize your dental supply budget, so you can dedicate more time and resources to patient care. From equipment to dental supplies, depend on Patterson as your committed and trusted partner.*

**Booth: 442 | Prime Contractor**

*Join us for the 11<sup>th</sup> annual gathering of the  
country's premier cyber community!*

**December 6 & 7, 2023**

**CYBER.  
MARYLAND  
2023**

**[www.cybermarylandconference.com](http://www.cybermarylandconference.com)**

**Peraton Corp**

Ronald Penick  
(540) 200-1043  
ronald.penick@peraton.com

Peraton's Website

*Peraton provides innovative and reliable solutions to the nation's most sensitive and mission-critical programs fused by the U.S. Government. Peraton has significant experience providing highly differentiated space, intelligence, cyber/SIGINT, defense, homeland security, electronic warfare and secure communications solutions.*

**Booth: 605 | Prime Contractor**

**PilieroMazza PLLC**

Sheryl Miller  
(202) 857-1000  
marketing@pilieromazza.com

PilieroMazza PLLC's Website

*PilieroMazza is the go-to law firm for contractors navigating the complexities of the federal government marketplace. We assist clients with forming strategic relationships, defending and filing bid protests, and understanding small business programs. We also handle various federal regulatory compliance and investigation matters, as well as claims, REAs, and appeals.*

**Booth: 512 | Small Business Exhibitor**

**Powered By Excellence**

Gisacrd Friedman  
(877) 468-2660  
poweredbyexcellencellc@gmail.com

Powered By Excellence's Website

*Professional Services, Other Computer Related Services, I.T Solutions and Support, Device Management, Training Development and Delivery, Business Consulting, Freight and Logistics Services, Software Development, Employment Placement Agencies, Cabling and Installation, Repair and Maintenance, Strategic Planning, other professional services.*

**Booth: 627 | Small Business Exhibitor**

**Presidential Exteriors LLC**

Christopher Lynch  
(571) 281-2476  
CLynch@presidentialext.com

Presidential Exteriors LLC's Website

*Our clients trust us for their exterior remodeling needs because of our track record of timely deliveries, on budget projects, adherence to exact specifications and our capability to coordinate any size project from inception to completion. We specialize in roofing, windows, siding, doors, trim, gutters, and other exterior remodeling services.*

**Booth: 525 | Small Business Exhibitor**

**Price Modern LLC**

Jack Glasscock  
(443) 869-0077  
jack.glasscock@pricemodern.com

Price Modern's Website

*For over 119 years, Price Modern has been a trusted partner to clients across the United States with quality furniture and services that include design, procurement, project management, installation, and much more. For additional information contact Aly Nash: (802) 299-8329, Aly.nash@pricemodern.com or Murad Sbitan: (202) 964-2448, Murad.sbitan@pricemodern.com*

**Booth: 635 | Small Business Exhibitor**

**Puyenpa**

Brandon Alexander  
(443) 277-2271  
brandonalexander@puyenpa.com

Puyenpa's Website

*The Puyenpa family of companies are comprised of multiple SBA Certified Native American Tribal 8(a) and multi-certified organizations focused on delivering Information Technology, Infrastructure, Defense IT, and General Construction solutions to the Federal Government along with the Commercial Sector. Puyenpa is a partner friendly organization.*

**Booth: 208 | Small Business Exhibitor**

**Raytheon Technologies**

Crystal King  
ris.sblo@rtx.com

Raytheon Technologies' Website

*Raytheon Technologies serves customers in the commercial aerospace and defense industries. We combine complementary technology offerings and world-class engineering teams to deliver innovative solutions.*

**Booth: 601 | Silver Sponsor**

**RTI International**

Terry George-Waterfield  
(919) 328-0001  
twaterfield@rti.org

RTI International's Website

*RTI's Mission statement is to improve the human condition by turning knowledge into practice.*

**Booth: 507 | Prime Contractor**



**RWD Consulting, LLC**

Robert W. Dozier, Jr.

(202) 588-5088

rdozierjr@rwdconsultingllc.com

RWD Consulting, LLC's Website

*RWD Consulting, LLC (RWD) is a seasoned advisory firm that stands mission-ready in providing technical and professional services to Federal, state, local government agencies and the private sector.*

**Booth: 210 | Small Business Exhibitor****S&S Enterprises of Tampa Bay, LLC**

Sherry Adams

(727) 474-0110

info@ssetb.com

S&S Enterprises' Website

*Our mission is to train and assist organizations and businesses in ways to properly conduct business with government agencies. S&S Enterprises specializes in GSA MAS and similar contract vehicles and will fill that missing link for your business to acquire, maintain, and sustain Government Contracts. In 2023, we launched our one-source Market Intelligence Platform [www.theFedMarket.com](http://www.theFedMarket.com). Navigate through all the requirements and mandates with our guidance and support.*

**Booth: 521 | Small Business Exhibitor****SAMradar.com**

Rob Lunholm

(800) 515-5351

rob@samradar.com

SAMradar's Website

*SAMradar provides federal contractors the ability to compete for the 98% of contracts that never hit SAM.gov. Using proprietary algorithms and unmatched federal buyer intelligence, SAMradar collects contract data and distills it so businesses can proactively build relationships and develop opportunities instead of waiting for a solicitation that will never come. SAMradar has partnered with FBC to provide advanced monitoring and exclusive access to buyers [www.SAMradar.com/FBC](http://www.SAMradar.com/FBC).*

**Booth: 700 | Conference Marketing Partner****Set-Aside Alert / Business Research Services**

Tom Johnson

(301) 229-5561

tjohnson@setasidealert.com

Set Aside Alert's Website

*Set-Aside Alert provides opportunity alerts, news and information to enable small businesses to succeed in the federal market. E-mailed alerts daily and our newsletter every two weeks keep small business contractors, federal OSDBU officials and PTAC specialists across the country up-to-date for one low annual price. Email us for a free sample issue.*

**Booth: 321 | Small Business Exhibitor****Shields Harper & Co – Powers LilyPad EV LLC**

Frank Huerta

(510) 653-9119 | (866) 525-9723

frankh@shieldsharper.com

Shields Harper & Co's Website

*SIN is 3361E – Your source for Level 2 and Level 3 EV Charging Stations [ChargePoint]*

**Booth: 330 | Small Business Exhibitor**

# Innovation driven by supplier diversity

Learn more about our commitment to increasing opportunities in our community and beyond at [rtx.com/supplier-diversity](http://rtx.com/supplier-diversity)



**Signifi Solutions, Inc.**

Melissa Dsouza

(877) 744-6434

mdsouza@signifi.com

Signifi Solutions' Website

*Signifi Solutions is a global full-service industry leader in delivering end-to-end Automated Retail, IT Asset Management and Smart Vending Solutions. Signifi designs and engineers robotic-based dispensing solutions, all built on its enterprise-level software platform. The company's strength in both hardware engineering and software development enables it to design innovative solutions for some of the world's largest Fortune 500 companies.*

**Booth: 620 | Small Business Exhibitor****Silent Security Services**

Carl Brown

(267) 688-2471

carl@SilentSecurityServices.com

Silent Security Services' Website

*We are a Veteran Owned Small Business that specializes in the destruction of all types of classified and CUI media such as: PAPER Hard Drives, Data Tapes, Reel Tape, CD / DVD / Blu-ray Optical Media, Key Tape, X-Rays, and ID / Credit Cards. Our destruction equipment is listed on their appropriate NSA EPL and our service is 100% mobile.*

**Booth: 423 | Small Business Exhibitor****SourceAmerica**

Tanya Deshields

(571) 326-9911

tradeshows@sourceamerica.org

SourceAmerica's Website

*SourceAmerica is a central nonprofit agency whose mission is to create employment opportunities for people with significant disabilities by securing federal contracts through the AbilityOne Program for its network of community-based nonprofit agencies. We provide contract, technical, and regulatory guidance to the NPA network and federal customers.*

**Booth: 312 | Prime Contractor**

**Federal GovCloud  
DevSecOps SaaS**  
*POWERED BY TECHTREND*

- **DevSecOps SaaS (Per Seat License)**
- **FedRAMP Authorized**
- **Cloud Agnostic**
- **Zero Trust Architecture**
- **Available on GSA MAS Schedule**

*Contact us today to schedule a demo or learn how Federal GovCloud DevSecOps can empower your teams to rapidly achieve mission success!*

TechTrend.us/DevSecOps  
Info@TechTrend.us  
1-855-521-9392

**TL TechTrend**  
Agility on Demand

**TalTeam, Inc.**

(703) 665-5599

info@talteam.com

TalTeam's Website

*TalTeam, Inc. provides Digital Transformation support to Federal Agencies, Commercial customers and Prime Contractors. TalTeam's consistent processes meet quality assurance standards and our Enterprise Architecture, Artificial Intelligence (RPA), Web Development, and Business Intelligence solutions have been successfully implemented for over 10 yrs.*

**Booth: 202 | Conference Badge Sponsor****Tanaq**

Aaron Turner

(443) 904-7523

aturner@tanaq.com

Tanaq's Website

*Tanaq Health focuses on five main areas- Health Communications, Science and Research, Informatics/Information Systems, Mission Support and Laboratory Science. 8(a) Alaska Native Company.*

**Booth: 624 | Small Business Exhibitor**



32<sup>nd</sup> Annual

# GPC

Government Procurement Conference

April 19, 2023 | Walter E. Washington Convention Center

## Tango

Kathy Fischer

(416) 727-5647

kathy.fischer@tangoanalytics.com

### Tango's Website

*Tango offers best-of-breed connected solutions that address all aspects of the real estate lifecycle, including transaction management, construction project management, lease administration and accounting, space management, and workplace reservation and occupancy management.*

**Booth: 630 | Small Business Exhibitor**

## TargetGov

(866) 579-1346

FAST@targetgov.com

### TargetGov's Website

*TargetGov provides expert consulting services & business development products for large, medium, and small companies working in the federal marketplace. Our clients have won over \$10+ billion in federal contracts in just the last 8 years due to implementing our marketing and business development tactics. Committed to helping all clients reach their contracting goals in the federal marketplace through the exclusive FAST® Process & KickStart Program®. Explore the possibilities for your company.*

**Booth: 239 | Small Business Exhibitor**

## TD SYNnex Public Sector

Len Winter

(703) 773-9221

len.winter@dlt.com

### TD SYNnex Public Sector's Website

*TD SYNnex Public Sector is the premier government solutions aggregator that specializes in understanding the IT needs and solving the challenges of the U.S. federal, state, local and education markets. We help simplify the process and remove barriers for independent infrastructure and software vendors, federal systems integrators and value-added resellers doing business in the U.S. public sector. Visit our website to learn more:*

[www.tdsynnex.com/na/us/td-synnex-public-sector](http://www.tdsynnex.com/na/us/td-synnex-public-sector)

**Booth: 200 | Gold Sponsor**



TD SYNnex

Public Sector

ORACLE

Partner

## Temporary 123, Inc

Kermit Pemberton

(310) 245-6785

bhamid@temporarykitchens123.com

### Temporary 123, Inc's Website

*Mobile Kitchen Rental, Temporary Dining Services, Catering and Operation Support.*

**Booth: 428 | Small Business Exhibitor**



TD SYNnex | Public Sector

# Powerhouse By Design:

We understand the U.S. Public Sector and the Details Behind It.



ORACLE

Partner

**The Adinek Group**

Kenida Lewis  
(262) 347-7632  
kenida@theadinekgroup.com

The Adinek Group's Website

*Recruiting consulting, Executive Search, Recruitment Process Outsourcing, Staffing Services for various industries.*

**Booth: 509 | Small Business Exhibitor**

**The Boeing Company**

Connie Florendo  
connie.n.florendo@boeing.com  
The Boeing Company's Website

*As a leading global aerospace company, Boeing develops, manufactures & services commercial airplanes, defense products & space systems for customers worldwide. Boeing's diverse team is committed to innovating for the future, leading with sustainability, and cultivating a culture based on the company's core values of safety, quality and integrity.*

**Booth: 713 | Prime Contractor**

**The Coalition for Government Procurement**

Heather Tarpley  
(202) 315-1055  
htarpley@thecgp.org  
The Coalition for Government Procurement's Website

*The Coalition for Government Procurement (the 'Coalition') is a national non-profit trade association representing more than 300 commercial contractors in the federal market. For nearly 45 years, we have brought together public and private sector leaders to work towards the mutual goal of common-sense acquisition. The Coalition is the only organization specifically representing government contractors whose contracts are administered by GSA, the VA, and DoD, regardless of industry or company size.*

**Booth: 435 | Small Business Exhibitor**

**The CODE Group**

Jessica Jones  
(202) 753-4555  
jessica@thecodegroup.org  
The CODE Group's Website

*The CODE Group is a minority and woman-owned management consulting firm, based in the Washington Metropolitan area, specializing in professional services to transform organizations and team culture through communications, consulting, coaching and courses.*

**Booth: 404 | Small Business Exhibitor**

**The Contractors Plan**

Ben Gelnar  
(512) 289-4797  
bgelnar@fbg.com

The Contractors Plan's Website

*The Contractors Plan specializes in prevailing wage contractors and compliance, and we've assembled our knowledge into a flexible, easy-to-use solution that reduces your workload while offering great benefit options for your employees.*

**Booth: 613 | Prime Contractor**

**The Efficiency Group, LLC**

Dylan Vega  
(703) 328-1615  
dylan.vega@get-efficient.com

The Efficiency Group, LLC's Website

*The Efficiency Group provides practical Lean Six Sigma consulting/training that helps organizations organically improve business processes and develop a culture of efficiency. Our training is affordable, practical, and supports employee professional development.*

**Booth: 534 | Small Business Exhibitor**

**The Masketeers, LLC**

Penny Oxford  
(870) 607-0089  
penny@gomasketeers.com  
The Masketeers, LLC's Website

*Manufacturer of tested KN95 disposable respirators using domestically sourced materials. In cooperation with GO Brands, The Masketeers are proud to offer custom emergency response kits under the EvacuCase brand to assist federal, state and local governments in responding to the needs of citizens displaced by disasters.*

*Procurement, kitting and transportation services allow advance preparation for any potential disaster with high-quality, custom kit contents.*

**Booth: 320 | Small Business Exhibitor**

**The Toro Company**

Matt Whaley  
(952) 888-8801  
matt.whaley@toro.com

The Toro Company's Website

*The Toro Company is a leading worldwide provider of innovative solutions for the outdoor environment including turf maintenance, snow and ice management, landscape, rental and specialty construction equipment, and irrigation and outdoor lighting solutions.*

**Booth: 513 | Prime Contractor**



**Training and Consulting Consortium**

Bob Wieczorek

(212) 689-0999

bob.wieczorek@tccxp3rt.com

Training and Consulting Consortium's Website

*The Training and Consulting Consortium "TCC" is an adult enterprise education company. We have over 80 independent XP3RTs (our designation for "SME") with expertise spanning a wide range of professional (soft) and technical skills. We deliver synchronous and asynchronous development solutions in person and virtually around the world.*

**Booth: 337 | Small Business Exhibitor****Unbounded Acquisition Group**

Sandra Thibodeau

(785) 422-6229

sandra@uagcbo.com

Unbounded Acquisition Group's Website

*We provide U.S. grown and processed industrial hemp raw materials, products and ancillary services for a variety of applications. And for those looking for help navigating the complex world of cannabis, we offer consultation, education, support and production of cannabis related materials for research purposes.*

**Booth: 419 | Small Business Exhibitor****US GovPolicy LLC**

Christopher Terry

(202) 891-6998

cterry@usgovpolicy.com

US GovPolicy LLC's Website

- SBA Minority, Women and Veteran Owned
- SAM Cage Code
- NAICS
- DC Government E-sourcing
- CBE Certification
- DC Vendor Workshop
- Veteran Owned Business certification, Hubzone, 8(a) and MBE
- Pre-Bid Preparation

*We assist clients in the gathering of all required Internal business information to bid on government prime and subcontracts. This includes Executive Summary, Technical Approach and past performances, Business Summary & Capability Statement. We develop and finalize company business summary (White Paper) and company Capability Statement for submission to government articles. Obtaining a Government Sub-Contract. US GovPolicy will assist clients in obtaining a government subcontract to start their lucrative journey in the government space. This includes outreach to government subcontract opportunities.*

**UVS Infotech**

Surendra Singh

(301) 725-4500

sam@uvsit.net

UVS Infotech's Website

*UVS is 8(a) Certified IT System Integrator, providing strategic technology planning & implementation, Digital Transformation using Artificial Intelligence, Machine Learning and RPA for optimization of Organization Business and IT systems processes using our innovative solutions and process driven proven methods.*

**Booth: 631 | Small Business Exhibitor****Vital Business Solutions, Inc.**

Hennrietta Smith

(202) 832-1388

hsmith@vbs-hr.com

Vital Business Solutions, Inc.'s Website

*Vital Business Solutions, Inc. is a woman owned minority small business providing virtual HR Outsourcing services for over 22 years nation-wide. Our services range from recruiting, OFCCP compliance, labor relations, employee relations, payroll support, and a wide range of other HR services.*

**Booth: 413 | Small Business Exhibitor****WAEPA**

Courtney Brown

(571) 348-4870

chbrown@waepa.org

WAEPA's Website

*WAEPA is a nonprofit offering Group Term Life Insurance exclusively to Civilian Federal Employees. More than 46,000 Feds and their families are members of WAEPA, which offers rates up to 89% less than FEGLI and up to \$1.5 million in coverage. With WAEPA, your coverage is portable: even if you leave government service or retire.*

**Booth: 303 | Conference Program Sponsor****WesBanco Bank**

Sue Sollers | Tony McBarnette

(443) 875-1191 | (410) 312-5416

sue.sollers@wesbanco.com |

anthony.mcbarnette@wesbanco.com

WesBanco Bank's Website

*Government Contractor Banking and Lending Services.*

**Booth: 328 | Small Business Exhibitor**

32<sup>nd</sup> Annual

# GPC

Government Procurement Conference

April 19, 2023 | Walter E. Washington Convention Center

## WinHub LLC

Anastasia George

(844) 994-6482

info@winhubllc.com

WinHub LLC's Website

*WinHub is a next-generation operational solutions firm dedicated to supporting small businesses through innovative management and technological solutions. We offer businesses in-house expertise, advising and customizable support services. Services include Business Development, Capture Management and Proposals; Compliance, Contracts and Purchasing; Executive Support; Finance and Accounting; Human Resources; Information Technology and Security; Marketing and Communications; Process Mapping and Improvement; Program & Project Management; Recruiting; Strategic Planning; and Training.*

**Booth: 529**

## Women's Business Enterprise National Council (WBENC)

LaKesha White

(202) 872-5515

certification@wbenc.org

WBENC's Website

*WBENC is the largest third-party certifier of businesses owned, controlled, and operated by women in the United States and a leading advocate for women-owned businesses in corporate and government supply chain. A leading non-profit organization, WBENC believes diversity promotes innovation, opens doors, and creates partnerships that fuel the economy, and therefore, dedicated to helping women owned businesses thrive.*

**Booth: 305 | Small Business Exhibitor**

## WrkPlan (ARB Investments LLC)

Derek Cross

(856) 266-2846

derekc@wrkplan.com

WrkPlan's Website

*The WrkPlan Government Contract Management & Accounting System is designed to guide users into DCAA compliance. It tracks Task funding and indirect rates, generates Incurred Cost Submission and produces T&M, CPFF, and FFP invoices on Govt forms. The time & expense portal ties into the job cost ledgers and interfaces with most payroll services and PEOs. Robust, easy to set up & use.*

**Booth: 204 | Small Business Exhibitor**

## ZLC Solutions, LLC

Ish Elia

(703) 851-7085

ish@zlc-solutions.com

ZLC Solutions' Website

*ZLC Solutions is a supplier of military equipment that specializes in supplying tactical gear, medical essentials, training aids, and various parts and equipment.*

**Booth: 327 | Small Business Exhibitor**

FBC

TASKED WITH  
PLANNING A  
**CYBERSECURITY  
TRAINING EVENT**

OR

**WORKSHOP**  
FOR YOUR AGENCY?

**WE'RE YOUR ANSWER!**

FBC is a professional organization providing meeting and conference support for the DoD, Intelligence Community, and Federal Civilian Agencies since 1976.



The Federal Business Council (FBC) has established a proven track record of excellence in coordinating military events. We are experienced in every level of program advisement and specialize in the unique needs that our military partners encounter. Work with FBC on your next event through GSA Schedule 47QRAA20D0014 and use the "No Cost Option" available to all DoD, Civilian, and Intelligence Agencies. Whether you are coordinating training for your company or leading a base wide specialty event, FBC can support your program with web design/hosting, attendee registration, name badges and staff that will ensure that your event is a success.

Plan your event now at  
**www.fbcmeeting.com**

For questions about contracting an event,  
please contact Dave Johnson at  
(800) 878-2940, ext. 209 or djohnson@fbcinc.com



# GPC Addendum

## Aircuity

Tom Kolsun  
(617) 641-8800  
tkolsun@aircuity.com

### Aircuity's Website

*Aircuity manufactures, installs and integrates the industry leading airflow optimization system for critical spaces (labs, vivaria & clean rooms). Our turnkey solution delivers impactful energy savings, scope 1 carbon reduction and the healthiest possible indoor air quality.*

**Booth: 606 | Small Business Exhibitor**

## Branson Ink

Juli R. Branson  
(202) 656-3065  
juli@bransonink.com

### Branson Ink's Website

*We promote your company through writing/coaching for speeches at conferences; applying for government grants and industry awards; creating/writing white papers; pitching to news media; and supporting other outreach efforts including engaging your elected officials to help your business.*

## Charter Linkz

Joseph Jacovino  
(800) 494-7528  
JJacovino@charterlinkz.com

### Charter Linkz's Website

*Charter Linkz is a nationwide leader in ground transportation and logistics. Our team is committed to providing safe, reliable, and competitively priced services for all of your bus charter needs.*

**Booth: 443 | Small Business Exhibitor**

## Data Society

Merav Yuravlivker  
(202) 670-6565  
merav@datasociety.com

### Data Society's Website

*Data Society provides customized, industry-tailored data science training and AI solutions — partnering with federal agencies to educate, equip, and empower their workforce with the skills to achieve their goals and expand their impact.*

**Booth: 617 | Small Business Exhibitor**

## Grand Canyon University

Graham Parker  
(571) 395-0529  
Graham.Parker@gcu.edu

### Grand Canyon University's Website

*Grand Canyon University is Arizona's premier, private Christian university committed to delivering affordable, transformative higher education.*

**Booth: 629 | Small Business Exhibitor**

## Loggerhead Dynamics, LLC

Mathew Burch  
(605) 519-3772  
Mathew.burch@loggerheaddynamics.com

### Loggerhead Dynamics, LLC's Website

*Loggerhead Dynamics, LLC is a leading SBA/VA Service Disabled Veteran Owned Small Business (SDVOSB) specializing in providing efficient procurement solutions that meet our clients' needs that are both on time & under budget. We have grown into a full service firm that caters to the procurement needs of federal; state; local governments; Non Governmental Organizations; private for profit; non profit clients & the United Nations.*

**Booth: 505 | Small Business Exhibitor**

## PRO VET Inc.

Joe Palescan  
(240) 988-8825  
provet@comcast.net  
PRO VET Inc.'s Website

*Antimicrobial and Sanitizing products.*

**Booth: 610 | Small Business Exhibitor**

## Strativia

Kaunda Sampson  
(301) 362-6555  
ksampson@strativia.com

### Strativia's Website

*Strativia is a leading-edge professional services company providing a range of services and solutions in management, technology, consulting, logistics and engineering. We help our clients leverage technology and human capital to deliver their products and services seamlessly to the local and global marketplace and enhance their ability to compete.*

**Booth: 608 | Small Business Exhibitor**

32<sup>nd</sup> Annual

# GPC

Government Procurement Conference

April 19, 2023 | Walter E. Washington Convention Center

## Special Thank You to These Sponsors!



ORACLE | Partner



BAE SYSTEMS



GDIT





## GOVERNMENT EXHIBITORS

## Agency

## Booth

Baltimore City Government	622
Consumer Financial Protection Bureau	727
DC APEX Accelerator	436
DC Office of Contracting and Procurement	342
DC Small Business Development Center	431
Defense Logistics Agency	317
DHS Office of Small and Disadvantaged Business Utilization	221, 223, 225, 227, 229, 231
Fairfax County Economic Development Authority	438
Federal Mediation and Conciliation Service (FMCS)	725
Internal Revenue Service (IRS)	236, 238
MD Procurement Technical Assistance Program (MD PTAP)	623
Mid-Atlantic Regional Maintenance Center (NAVSEA)	522
Millennium Challenge Corporation (MCC)	639
Minority Business Development Agency (MBDA) / DOC	625
Missile Defense Agency (MDA)	417
Montgomery County	222
NASA SEWP	331
National Credit Union Administration	729
National Institute of Health - NITAAC	212
National Institute of Health - SBPO	206
National Science Foundation	508
National Railroad Passenger Corporation (AMTRAK)	242

## Agency

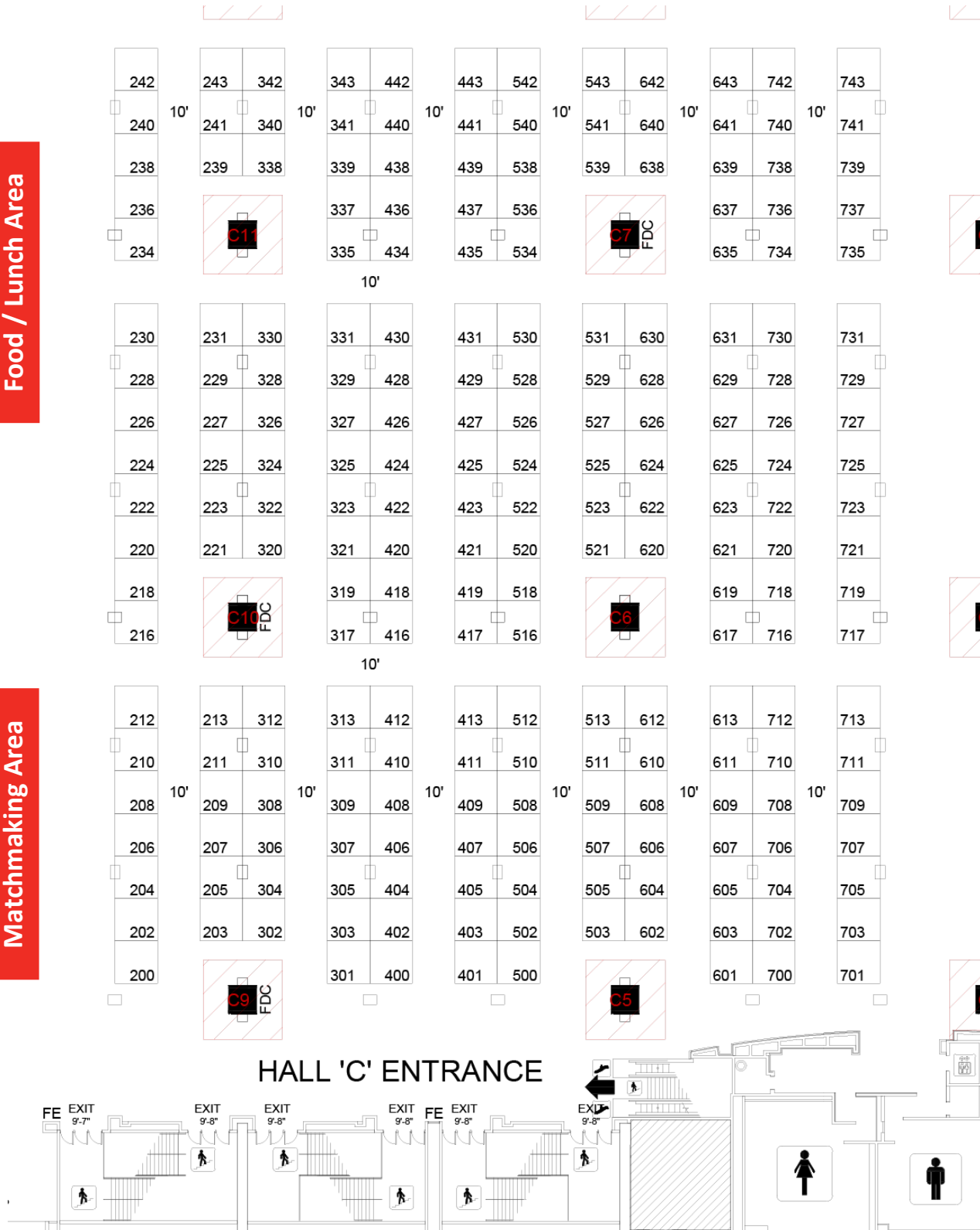
## Booth

National Veteran Small Business Coalition	213
NCAIED PTAC	218
NSA Cybersecurity Collaborative Center	216
Office of the Comptroller of the Currency (DC)	234
Princeton Plasma Physics Laboratory	737
U.S. Army	640
U.S. Bureau of Engraving and Printing	230
U.S. Department of Agriculture	341, 343
U.S. Department of Commerce (DOC)	528, 530
U.S. Department of Commerce (MBDA)	524
U.S. Department of Education	542
U.S. Department of Housing and Urban Development	643
U.S. Department of State	326
U.S. Department of the Treasury	228
U.S. Department of Transportation	728, 730
U.S. Department of Veteran Affairs	604
U.S. Environmental Protection Agency	717, 719
U.S. General Services Administration	437
U.S. Navy	641
U.S. Nuclear Regulatory Commission	224
U.S. Securities and Exchange Commission	721
U.S. Small Business Administration	339
Virginia Department of Small Business and Supplier Diversity	243
Washington Metropolitan Area Transit Authority	628
Washington Suburban Sanitary Commission	637

## EXHIBIT HALL FLOOR PLAN

Food / Lunch Area

Matchmaking Area





Program Sponsored by:



This event has been professionally produced by the Federal Business Council.



Federal Business Council  
8850 Stanford Boulevard  
Suite 1900  
Columbia, MD 21046  
Phone: (800) 878-2940  
Website: [www.fbcinc.com](http://www.fbcinc.com)  
E-mail: [sales@fbcinc.com](mailto:sales@fbcinc.com)  
GSA Schedule #47QRAA20D0014



@FBCinc



@FederalBusinessCouncil



@Federal-Business-Council