



Government Procurement Conference



Procurement Expo

Network with Government agencies and Small Businesses and Prime Contractors to find out what opportunities are available

Procurement Sessions

Learn How to Do Business with the Government and what Government Programs are available at engaging conference sessions

Procurement Matchmaking

Participate as a Buyer or Seller to increase your company's exposure through one-on-one meetings that match your company's needs to available opportunities



29th Annual Government Procurement Conference (GPC)

THURSDAY, APRIL 18, 2019 | 9 AM - 4 PM
WALTER E. WASHINGTON CONVENTION CENTER, WASHINGTON, D.C.

The Government Procurement Conference is a **national** conference fostering business partnerships between the Federal Government, its prime contractors, and small, minority-owned, HUBZone-certified, veteran-owned, service-disabled veteran-owned, and/or women-owned businesses. Now in its 29th year, the Government Procurement Conference is the **premier event for small businesses** throughout the United States.

Participating firms will benefit from marketing their products & services to procurement representatives and small business specialists from government agencies. Companies may choose to set up an exhibit table to showcase their capabilities or simply come as an attendee.

The conference also includes educational conference sessions, procurement matchmaking, and a **dynamic exhibitor showcase**.

FBCINC.COM/PROCUREMENT



Procurement Expo

Exhibitors from Federal, State and Local governments and their prime contractors are looking to network with small, minority, 8(a), SDB, HUBZone Empowerment Contracting Program participants, service-disabled veteran-owned, veteran-owned, and women-owned businesses to fulfill the small business requirements in their Prime contracts.

Additionally, exhibitors may bring procurement opportunities with them for distribution at the conference.



GPC 2018 had over 2,000 attendees – including small business specialists and procurement managers – representing the following:

Bureau of Engraving & Printing
Consumer Financial Protection bureau
Customs and Border Protection/Federal Emergency Management Agency
Defense Logistics Agency (DLA)
DHS Headquarters Office of Procurement Operations
DHS Office of Small Disadvantaged Business Utilization
Federal Deposit Insurance Corporation (FDIC)
Federal Housing Finance Agency
Federal Reserve Board
GSA FAS
GSA FEDSIM
GSA OSDU
GSA PBS
Internal Revenue Service
Missile Defense Agency
NASA Goddard Space Flight Center Small Business
NASA Headquarters - Office of Small Business
NASA SEWP
National Credit Union Administration
National Institute of Standards & Technology (NIST)
National Oceanic & Atmospheric Administration (NOAA)
National Railroad Passenger Corporation (AMTRAK)
NIH - NITAAC
Office of the Comptroller of the Currency
OSDBU
Procurement Technical Assistance Centers
SBA Government Contracting Office
Smithsonian Institution
US Citizens and Immigration Service
US Citizenship and Immigration Services E-Verify Program
US Department of Agriculture
US Department of Education
US Department of Energy
US Department of Housing and Urban Development
US Department of State
US Department of Transportation
US Department of Veteran Affairs
US Environmental Protection Agency
US Immigration & Customs Enforcement/TSA
US Mint
US Navy
US Nuclear Regulatory Commission
US Office of Personnel Management
US Securities and Exchange Commission
US Small Business Administration
United States Coast Guard/United States Secret Service
United States Postal Service (USPS)
USPTO

WHO WILL PARTICIPATE?

Small Businesses seeking Government contracts or teaming arrangements with Prime Contractors

Prime Contractors who need to fulfill contract requirements for Small Business

Procurement representatives from Government Agencies in need of products and services to fulfill their various mission functions

WHY SPONSOR OR EXHIBIT?

Increase awareness of your company brand to the Government and the small business community

Take advantage of the opportunity to **demonstrate your product or service** face-to-face with on-site Government Procurement representatives

Show your **support** for Small Business to the Government and the Small Business community



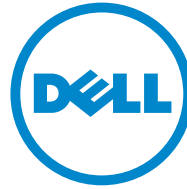
Procurement Matchmaking

Procurement Matchmaking will be offered as a value-added opportunity to meet with buyers in special, pre-scheduled one-on-one meetings with participating buyers during the conference. This portion of the event is limited in availability and is offered to small business participants registered for the overall conference on a first-come, first-served basis.

Procurement Matchmaking “matches” small company “sellers” with participating “buyers” represented by government agencies and large business Prime Contractors. These buyers and sellers will convene for a series of one-on-one meetings that will occur throughout the event in a special matchmaking meeting room.

Thank you to our Sponsors!

Diamond Sponsor



Gold Sponsor

BAE SYSTEMS

Silver Sponsor



GENERAL DYNAMICS
Information Technology

Bronze Sponsor



Raytheon

SPONSORSHIP OPPORTUNITIES

EXHIBIT LIST AD – QUARTER PAGE: \$750

Does not include table space.

- Quarter page full-color in conference program
- Ad dimensions must be 4.25”(W) x 5.5”(H) with ¼” bleed

EXHIBIT LIST AD – HALF PAGE: \$1,500

Does not include table space.

- Half page full-color in conference program
- Ad dimensions must be 8.5”(W) x 5.5”(H) with ¼” bleed

EXHIBIT LIST AD – FULL PAGE: \$1,500

Does not include table space.

- Full page full-color in conference program
- Ad dimensions must be 8.5”(W) x 11”(H) with ¼” bleed

BRONZE CO-SPONSOR – REGISTRATION: \$5,000

- One sponsorship table space of your choice (other than premium table spaces)
- Recognition on Signage in the Registration Area
- Acknowledgment in the Exhibit Listing/Conf. Program (logo) & during the course of the Conf. Proceedings
- Conference admission for 2 company representatives

BRONZE CO-SPONSOR – CONFERENCE BAG: \$5,000

- One sponsorship table space of your choice (other than premium table spaces)
- Company logo on bag
- Recognition on Signage during the course of the appropriate break/appropriate time period
- Acknowledgment in the Exhibit Listing/Conf. Program (logo) & during the course of the Conf. Proceedings
- Conference admission for 2 company representatives

BRONZE CO-SPONSOR – CONFERENCE LANYARD: \$5,000

- One sponsorship table space of your choice (other than premium table spaces)
- Company logo on lanyard
- Recognition on Signage during the course of the appropriate break/appropriate time period
- Acknowledgment in the Exhibit Listing/Conf. Program (logo) & during the course of the Conf. Proceedings
- Conference admission for 2 company representatives

BRONZE CO-SPONSOR – SEMINAR ROOM: \$5,000

- One sponsorship table space of your choice (other than premium table spaces)
- Recognition on Signage in one of the Seminar Rooms
- Acknowledgment in the Exhibit Listing/Conf. Program (logo) & during the course of the Conf. Proceedings
- Conference admission for 2 company representatives

BRONZE CO-SPONSOR – CONFERENCE PROGRAM: \$5,000

- One sponsorship table space of your choice (other than premium table spaces)
- Advertisement on Digital Signage during the course of the conference
- Acknowledgment in the Exhibit Listing/Conf. Program (logo) & during the course of the Conf. Proceedings
- Conference admission for 2 company representatives

SPONSORSHIP OPPORTUNITIES

BRONZE CO-SPONSOR – CONFERENCE PROGRAM: \$5,000

- One sponsorship table space of your choice (other than premium table spaces)
- Recognition on Signage during the course of the appropriate break/appropriate time period
- Acknowledgment in the Exhibit Listing/Conf. Program (logo) & during the course of the Conf. Proceedings
- Conference admission for 2 company representatives

SILVER SPONSOR: \$6,500

- One Premium table space of your choice
- Recognition in Exhibit Listing/Conference Program (includes quarter page, 4-color ad) – ad dimensions must be 4.25" (W) and 5.5" (H) with ¼" bleed
- Sign for table identifying you as a Silver Sponsor
- Conference admission for 4 company representatives

GOLD SPONSOR: \$8,500

- One Premium table space of your choice
- Recognition in Exhibit Listing/Conference Program (includes half page, 4-color ad) – ad dimensions must be 8.5" (W) and 5.5" (H) with ¼" bleed
- Co-Sponsorship of Seminar Room
- Sign for table identifying you as a Gold Sponsor
- Conference admission for 6 company representatives

PLATINUM SPONSOR: \$11,000

- One premium table space of your choice
- Co-Sponsorship of Exhibit Listing/Conference Program (includes full page, 4-color ad) – ad dimensions must be 8.5"(W) x 11"(H) with ¼" bleed
- Sign for table identifying you as a Platinum Sponsor
- Conference admission for 8 company representatives

DIAMOND SPONSOR: \$13,000

Only 2 available – One exclusive Prime Contractor & one exclusive Small Business

- One premium table space of your choice
- Co-Sponsorship of Exhibit Listing/Conference Program (includes full page, 4-color ad with premium placement) – ad dimensions must be 8.5"(W) x 11"(H) with ¼" bleed
- Co-Sponsorship of the Exhibit Hall
- Sign for table identifying you as a Diamond Sponsor
- Conference Admission for 10 company representatives

**To inquire about sponsorships, please contact
your account manager or call the
Federal Business Council at (800) 878-2940**



REGISTER TODAY

CALL YOUR FBC ACCOUNT
MANAGER NOW.

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Don't have an account manager yet?
Contact debby@fbcinc.com or
(800) 878-2940 ext. 207.

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OPPORTUNITY!



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